

# Our **STORY**



**"A-Tech Consulting will be the national leader in environmental solutions, for every client in all industries."**

## **OUR ROOTS**

A-Tech emerged through humble beginnings, when founder and President, Robert L. Williams set out on his entrepreneurial venture with nothing more than a truck, a computer, and a dream. From the beginning, Robert wanted to ensure that it did not matter how much the company grew and how many customers we provided services to, our flagship clients would benefit from our expansion and continue to receive the personalized service they experienced and expected. As a testimony to this commitment, the three clients that came on board the day our doors opened are still our clients, more than 20 years later. The relationships built in the early days of our business led to over a decade of business based only on referrals. We had no sales team or outside marketing, yet we grew faster than projected, year over year. At A-Tech, we don't build a customer list. We build relationships and develop partnerships, and this is a major contributor to our ongoing success.

## **OUR JOURNEY**

A-Tech became a truly family-owned and operated organization when Robert's wife Casandra joined the team in 2002 as CEO, bringing visions for growth and administrative organization. Being a Certified Environmental Infection Control Consultant, her expertise contributed to steady growth in services in the healthcare industry. In 2007, President's son Conan Williams joined the A-Tech team, worked his way up to become Vice-President, and has been an integral part of the customer experience. Adopting his Dad's mindset of building relationships, Conan leads our business development team and instills this mindset in every member of our growing team. In 2013, President's son Joe Williams joined the A-Tech team and worked his way up eventually taking the role of Director of Operations. With a mindset for both growth and providing consistent service, Joe ensures operations are running smoothly while overseeing expansion in both multiple locations and diversification of our services. Robert inspired each of us to always work hard, have a vision, have a plan, continue to learn, and most importantly, take care of people. During the 2014 Ebola outbreak, the A-Tech team trained over 500 nurses and doctors in Southern California on safe PPE donning, doffing, and work practices. During the 2020 pandemic, A-Tech's team was highly sought after to teach terminal cleaning methods to general industry providers, provide PPE solutions and training to healthcare staff all over the state, and ultimately be the premier provider of COVID compliance oversight for the entertainment industry.

## **OUR VISION**

The growth of A-Tech continues with the addition of top industry professionals whose expertise strengthens our capabilities and fuels innovation. Our team includes leaders such as Patrick Naffah, with over a decade of experience in environmental compliance and workplace safety; Jay Sandoval, bringing more than 15 years in environmental, geoscience, and industrial hygiene consulting; Ralph Sbragia, with over 30 years in occupational, industrial, and construction safety; and Bob Weinberger, an environmental engineer with three decades of compliance and project management expertise. Together, our leadership and dedicated staff have driven years of significant growth, earning A-Tech recognition by INC Magazine as a consecutive five-time honoree among the 5000 fastest-growing privately held U.S. companies from 2018 to 2022. Guided by our core values, we are committed to achieving our vision of becoming the national leader in environmental health and safety. As you review our Statement of Qualifications, we hope our pride in our work, our people, and our clients is evident, and we look forward to many years of continued partnership.

# THE A-TECH DIFFERENCE

## "Dedicated to Creating a Safer Tomorrow, Today"

A-Tech's vision to making a safer and cleaner environment where you work, live and play drives our team to industry excellence in service. We have the solutions, the resources, and the innovation to meet the growing demands of evolving environmental hazard and exposure concerns for our customers in every location and industry we serve.



## A-Tech Consulting Certifications



Environmental  
Made Easy

### DATA MANAGEMENT, SIMPLIFIED

Organization is a challenge when you have multiple properties and projects to oversee. With EnviroShare, you can access all of your data in one centralized site which allows you to zero in on the exact documentation you need with just a few clicks!

### ORGANIZATION, YOUR WAY

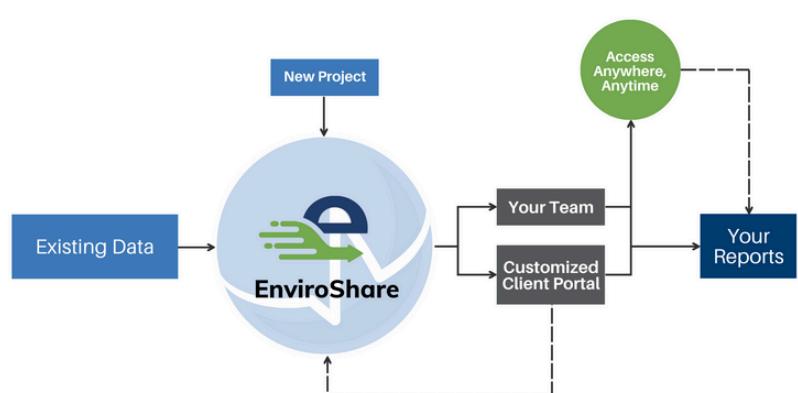
Our team can customize your Client Portal and incorporate your specific project names, reference numbers, site names and categories. Whether asbestos, lead, mold or any other type of project, our simple interface allows you to search and sort to find the reports you need.

### CONNECT YOUR TEAM

Granting access to collaborators has never been easier. A-Tech will help you manage guest users and help share relevant data between members of your team to simplify how you manage projects!

### RETRIEVE YOUR DATA ANYWHERE, THROUGH THE CLOUD IN REAL-TIME

Ever had to dig through a sea of emails to find a historical report? You can access it through our cloud-based platform from your phone, tablet, laptop or any internet-enabled device!



# Our **PROMISE**

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At A-Tech Consulting, we are wholly committed to providing you with the best possible service and experience.

- Fast Turnaround
- Emergency Response
- Full-Cycle Project Management
- Simplified Detailed Thorough Reports
- Innovative Data Management



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## Leading Every Project With Our Core Values

**INTEGRITY** builds trust.

**ACCOUNTABILITY** guides our actions.

**LEADERSHIP** inspires our growth.

**INNOVATION** moves us forward.

**RESPONSIVENESS** sets us apart.

# OUR TEAM

*Meet*



## Conan Williams | CEO

CAC, CDPH, CIEC

Conan Williams joined the A-Tech team in 2006 as a field technician conducting a wide variety of environmental assessments. With over 15 years of experience in the industry, Conan has gained multiple certifications in multiple disciplines and has grown into the Vice President of A-Tech, continuing to pursue expansion and company growth for the future of A-Tech and Environmental Health and Safety.



## Robert Williams | President, Founder

CAC, CDPH, CEIC

Robert Williams has been in the Environmental industry since 1988. He began his career as a CADD drafter and technical writer. He is a Certified Asbestos Consultant, Lead Inspector/Assessor, Project Monitor, and Certified Environmental Indoor Consultant. Mr. Williams's vision for A-Tech has always been to develop a team of highly skilled and credentialed professionals capable of providing a unique suite of environmental services, unmatched in our industry.



## Cassandra Williams | CFO

CAC, CDPH, CIEC, CEICC,

Cassandra Williams, CEO, and co-founder has been a continuous catalyst for leadership, growth, and innovation at A-Tech. Her vision and focus are to continue to develop the organization to be the premier resource to the most talented industry professionals for its clients in all environmental disciplines throughout the country.



## Joseph Williams | Vice President of Operations

CAC, CDPH, Radon RMP

Joseph Williams has been in the environmental industry since 2008. He is a Certified Asbestos Consultant and California Department of Public Health Inspector/Assessor and Project Monitor. Mr. Williams specializes in managing large and complex projects and working with regulatory agencies to keep A-Tech's clients in compliance. Joe has a strong background in HUD, EPA and OSHA requirements.

# Environmental, Health & Safety Team

Meet



## Patrick Naffah | EHS Lead

CIH, CSP

Patrick Naffah is an environmental and EHS professional with over a decade of experience serving commercial and industrial clients. He has managed projects in environmental compliance, occupational health, and workplace safety, and led campus-wide EH&S programs in a public university setting, developing policies, risk assessments, and training programs to ensure safety and regulatory compliance.



## Jay Sandoval | Engineering Lead

MS, CIH

Mr. Jay Sandoval has over 15 years of experience in environmental, geoscience, and health and safety. He began his career in hazardous materials and waste management for property transactions, conducting audits and testing of groundwater, soil, and air. His expertise includes remediation, site investigations, feasibility studies, removal actions, site monitoring, and industrial hygiene consulting.



## Ralph Sbarjia | EHS Project Manager

CSP, CHST

Ralph Sbragia has over 30 years of experience in occupational, industrial, and construction safety. He has managed large-scale projects, conducted contract and bid reviews, and delivered safety training from jobsite Tool Box Talks to collegiate courses. He holds Cal/OSHA underground safety certifications and is a BCSP Construction Health & Safety Technician (CHST) and Certified Safety Professional (CSP).



## Bob Weinberger | Environmental Engineer

Bob Weinberger is an Environmental Engineer with over 30 years of expertise in compliance, project management, and field operations. He has led teams through complex assessments, remediation projects, and regulatory audits, delivering results on time, within budget, and to the highest safety and quality standards. His skills include soil, water, and air testing, hazardous materials handling, and waste management.

# OUR TEAM



A-Tech Consulting, Inc.

# Creating a Safer Tomorrow, Today



EMERGENCY RESPONSE

FAST TURNAROUND

INNOVATIVE DATA

## INDUSTRIAL HYGIENE

- Hazard Assessment
- Water Hygiene & Resources
- Asbestos
- Mold & Bacteria
- Lead
- Public Health
- Radiation
- Smoke & Soot

## ENVIRONMENTAL ENGINEERING

- Due Diligence & Site Assessments
- Environmental Sampling & Analysis
- Environmental Remediation
- RCRA Facility Investigation
- Waste Characterization & Management
- Groundwater Monitoring & Remediation

## HYDROGEOLOGY

- Groundwater Quality Assessment (PFAS)
- Hydrogeologic & Hydrologic Modeling
- Groundwater Resources Management
- Hydrogeologic Evaluation & Basin Characterization
- Stormwater Management
- Water Supply Wells

## HEALTH & SAFETY

- Construction Health & Safety
- Occupational Health & Safety
- Health & Safety Management
- Health & Safety Training



800.434.1025 | [atechinc.net](http://atechinc.net)



# Our INDUSTRY PARTNERS



**"Building Partnerships  
That Last a Lifetime."**

A-Tech is continuously expanding its services and acquiring experts in various markets who are uniquely qualified to provide consultation on any project. This transcends A-Tech to a full-cycle environmental consulting firm that can solve clients' environmental issues by relying on in-house expertise.

**IHG**  
HOTELS & RESORTS

**KAIER  
PERMANENTE**

**SPACEX**



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**"Corporate social responsibility  
is an integral part of our culture  
at A-Tech."**

In 2016, we established A-Tech CARES, a strategic non-profit that partners with local, national, and global non-profit organizations. Each year we offer dozens of donations to employee-nominated NPOs. We are proud to say that our employees are at the core of our volunteer service with multiple events organized throughout the year by our team.

**A-Tech Cares**





# A-TECH CONSULTING, INC.

*Creating a Safer Tomorrow, Today*



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